

**UNITE HERE LOCAL 25 AND
HOTEL ASSOCIATION OF WASHINGTON, D.C.
GROUP LEGAL SERVICES FUND
SECOND QUARTER
2020**

ADMINISTRATIVE MANAGER'S REPORT

SECOND QUARTER 2020
CONTRIBUTIONS

COMPANY	RATE	CBA EXP DATE	PARTICIPANTS	CONTRIBUTIONS	HOURS
HOTEL ASSOCIATION CONTRACTS					
BEACON HOTEL	\$0.1875	09-15-22	0	\$0	0
CAPITAL HILTON	0.1875	09-15-22	0	0	0
CAPITOL SKYLINE HOTEL	0.1875	09-15-22	2	74	394
EMBASSY SUITES WASHINGTON D.C-CONV. CTR.	0.1875	09-15-22	16	1,054	5,622
FAIRFAX AT EMBASSY ROW	0.1875	09-15-22	0	0	0
HAY-ADAMS HOTEL	0.1875	09-15-22	0	0	0
HILTON NATIONAL MALL	0.1875	09-15-22	0	0	0
HILTON WASH. EMBASSY ROW HOTEL	0.1875	09-15-22	6	317	1,688
HYATT REGENCY WASHINGTON ON CAPITOL HILL ¹	0.1875	09-15-22	82	10,406	55,497
JEFFERSON HOTEL	0.1875	09-15-22	0	0	0
LIAISON CAPITOL HILL ²	0.1875	09-15-22	0	0	0
MARRIOTT WARDMAN PARK ¹	0.1875	09-15-22	145	9,622	51,318
MANDARIN ORIENTAL HOTEL	0.1875	09-15-22	0	0	0
MARRIOTT MARQUIS	0.1875	09-15-22	26	335	1,789
OMNI-SHOREHAM HOTEL	0.1875	09-15-22	26	669	3,566
PHOENIX PARK HOTEL ¹	0.1875	09-15-22	13	780	4,159
RENAISSANCE MAYFLOWER HOTEL	0.1875	09-15-22	1	36	192
ST. REGIS WASHINGTON, D.C.	0.1875	09-15-22	16	1,116	5,954
THE MADISON WASH DC, A HILTON HOTEL	0.1875	09-15-22	1	39	208
WASHINGTON COURT HOTEL	0.1875	09-15-22	30	1,119	5,966
WASHINGTON HILTON HOTEL & TOWERS	0.1875	09-15-22	24	524	2,793
W HOTEL	0.1875	09-15-22	6	274	1,459
YOTEL ⁴	0.1875	09-15-22	6	44	234
SIGNATORY TO HOTEL ASSOCIATION CONTRACT					
HARRINGTON HOTEL	0.1875	09-15-22	14	903	4,815
POWERSCOURT RESTAURANT ¹	0.1875	09-15-22	3	97	517
HILTON CRYSTAL CITY@REAGAN NATL	0.1875	11-15-22	5	175	935
INDEPENDENTS					
AC HOTEL NATIONAL HARBOR	0.1875	11-01-22	8	270	1,441
ARAMARK @ CAPITAL ONE ARENA ^{1,2}	0.2500	12-01-21	73	1,980	7,918
ARAMARK @ CAPITAL ONE ARENA ^{1,2}	0.2800	12-01-21	65	2,263	8,082
ARAMARK @ WASH. CONV. CTR. ³	0.2250	04-01-20	0	0	0
CHARLIE PALMER'S STEAK HOUSE: DC	0.1875	06-30-21	0	0	0
COURTYARD & RESIDENCE INN ⁵	0.1875	09-15-22	8	331	1,764
DOUBLETREE HOTEL CRYSTAL CITY-AIRPORT	0.1875	10-15-22	69	2,981	15,898
EATON HOTEL ¹	0.1875	09-15-22	20	1,024	5,461
EMBASSY SUITES CRYSTAL CITY-NATL. AIRPORT ¹	0.1875	10-15-22	20	1,411	7,527
GAYLORD NATL.RESORT AND CONFERENCE CTR. ^{1,6}	0.1875	11-01-22	287	9,240	49,279
HILTON MCLEAN TYSONS CORNER	0.1875	10-15-22	47	2,034	10,849
MGM INTERNATIONAL	0.1875	10-31-22	3	160	853
MONACO HOTEL	0.1875	09-15-22	0	0	0
NATIONAL PRESS CLUB	0.1875	10-15-22	2	249	1,330
QUANTUM SERVICES @ HAY-ADAMS	0.1875	09-15-22	1	1	3
RESTAURANT ASSOC./KENNEDY CENTER	0.2375	03-15-21	11	632	2,661
SHERATON PREMIERE HOTEL AT TYSONS CORNER	0.1875	11-15-22	0	0	0
UNITE HERE LOCAL 23	0.1875	09-15-22	1	98	520
UNITE HERE LOCAL 25	0.1875	09-15-22	26	2,432	12,969
WOODNER HOTEL	0.1875	05-31-22	8	686	3,661
TOTALS			1,071	\$53,376	277,322

¹CONTRIBUTIONS INCLUDE MARCH 2020

²NO LONGER PARTICIPATING AS OF MARCH 31, 2020

³NO LONGER PARTICIPATING AS OF FEBRUARY 29, 2020

⁴NEW EMPLOYER AS OF APRIL 1, 2020

⁵NEW EMPLOYER AS OF JUNE 1, 2020

⁶EMPLOYERS DELINQUENT FOR JUNE 2020

AVG. HR CONTRIBUTION \$0.1925

AVG. HRS PER MONTH
PER PARTICIPANT 86.31

SECOND QUARTER 2020 EXPENSES

<u>CATEGORY</u>	<u>AMOUNT</u>	<u>AVERAGE HOURLY COST</u>
ADMINISTRATION	\$14,150	\$0.0510
REGAN & ASSOCIATES	304,406	1.0977
MISCELLANEOUS	7,394	0.0267
TOTAL	\$325,950	\$1.1754

<u>MISCELLANEOUS</u>		
<u>CATEGORY</u>	<u>AMOUNT</u>	<u>AVERAGE HOURLY COST</u>
AUDITOR	\$1,500	0.00541
BANK FEE	186	0.00067
BREDHOFF & KAISER	2,575	0.00929
MEETING	51	0.00018
PAYROLL AUDITOR	202	0.00073
POSTAGE	1,155	0.00416
PRINTING	51	0.00018
SEYFARTH SHAW	1,674	0.00604
TOTAL	\$7,394	\$0.02666

SECOND QUARTER 2020
QUARTERLY RECAP

	FIRST 2020	SECOND 2020	THIRD 2020	FOURTH 2020	TOTAL
CONTRIBUTIONS	\$469,085	\$53,376			\$522,461
MISCELLANEOUS INCOME ¹	1,477	3,365			4,842
INTEREST & DIVIDENDS	540	56			596
INVESTMENT INCOME ²	2,390	72,460			74,850

TOTAL INCOME	\$473,492	\$129,257			\$602,749
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EXPENSES					
ADMINISTRATION	\$17,412	\$14,150			\$31,562
REGAN & ASSOCIATES	417,657	304,406			722,063
MISCELLANEOUS	7,940	7,394			15,334

TOTAL EXPENSES	\$443,009	\$325,950			\$768,959
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TOTAL INCOME	\$473,492	\$129,257			\$602,749
TOTAL EXPENSES	443,009	325,950			768,959
SURPLUS (DEFICIT)	\$30,483	(\$196,693)			(\$166,210)

TOTAL PARTICIPANTS	7,354	1,071			4,213
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UNAUDITED CASH ASSETS	\$1,966,525	\$1,863,726			
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UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2018 \$1,897,419.
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2018 \$2,078,321.

UNAUDITED CASH ASSETS AS OF SEPTEMBER 1, 2019 \$1,947,680.
UNAUDITED CASH ASSETS AS OF SEPTEMBER 30, 2019 \$2,132,158.

¹MISCELLANEOUS INCOME: PAYROLL AUDIT CAPITOL SKYLINE HOTEL \$2,797.52 AND INTEREST \$567.93.

²INVESTMENTS: HARBOR FUNDS \$19,324.05. DODGE & COX FUNDS \$53,136.08.

2019
QUARTERLY RECAP

	FIRST 2019	SECOND 2019	THIRD 2019	FOURTH 2019	TOTAL
CONTRIBUTIONS	\$477,067	\$546,924	\$523,231	\$576,201	\$2,123,423
MISCELLANEOUS INCOME	2,905	2,704	4,752	0	10,361
INTEREST & DIVIDENDS	1,077	1,119	956	700	3,852
INVESTMENT INCOME ¹	42,619	36,768	28,321	6,714	114,422

TOTAL INCOME	\$523,668	\$587,515	\$557,260	\$583,615	\$2,252,058
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EXPENSES					
ADMINISTRATION	\$15,400	\$15,533	\$15,340	\$17,568	\$63,841
REGAN & ASSOCIATES	423,219	550,045	477,264	585,631	2,036,159
MISCELLANEOUS	18,087	4,949	21,256	5,309	49,601

TOTAL EXPENSES	\$456,706	\$570,527	\$513,860	\$608,508	\$2,149,601
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TOTAL INCOME	\$523,668	\$587,515	\$557,260	\$583,615	\$2,252,058
TOTAL EXPENSES	456,706	570,527	513,860	608,508	2,149,601
SURPLUS (DEFICIT)	\$66,962	\$16,988	\$43,400	(\$24,893)	\$102,457

TOTAL PARTICIPANTS	6,902	6,952	7,363	7,575	7,198
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UNAUDITED CASH ASSETS	\$1,936,083	\$1,969,925	\$2,132,158	\$1,983,724	
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SECOND QUARTER 2020 HOURLY QUARTERLY RECAP
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	FIRST 2020	SECOND 2020	THIRD 2020	FOURTH 2020	AVG. TOTAL
HOURLY CONTRIBUTIONS	\$0.1917	\$0.1925			\$0.1921
MISCELLANEOUS INCOME	0.0006	0.0121			0.0064
INTEREST & DIVIDENDS	0.0002	0.0002			0.0002

TOTAL INCOME	\$0.1925	\$0.2048			\$0.1987
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EXPENSES					
ADMINISTRATION	\$0.0071	\$0.0510			\$0.0291
REGAN & ASSOCIATES	0.1707	1.0977			0.6342
MISCELLANEOUS	0.0032	0.0267			0.0150

TOTAL EXPENSES	\$0.1810	\$1.1754			\$0.6783
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TOTAL INCOME	\$0.1925	\$0.2048			\$0.1987
TOTAL EXPENSES	0.1810	1.1754			0.6783
SURPLUS (DEFICIT)	\$0.0115	(\$0.9706)			(\$0.4796)

2020 CONTRIBUTIONS AND HOURS RECAP
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	FIRST 2020	SECOND 2020	THIRD 2020	FOURTH 2020	AVG TOTAL
CONTRIBUTIONS	\$469,085	\$53,376			\$261,231
HOURS	2,447,133	277,322			1,362,228
TOTAL PARTICIPANTS	7,151	1,071			4,111

2019 CONTRIBUTIONS AND HOURS RECAP
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	FIRST 2019	SECOND 2019	THIRD 2019	FOURTH 2019	AVG TOTAL
CONTRIBUTIONS	\$477,067	\$546,924	\$523,231	\$576,201	\$530,856
HOURS	2,476,833	2,893,250	2,746,429	3,006,691	2,780,801
TOTAL PARTICIPANTS	6,902	6,952	7,363	7,575	7,198

SECOND QUARTER 2020 DELINQUENT EMPLOYERS

EMPLOYER	CONTRIBUTION MONTH	FIRST LETTER SENT	REFERRED TO COUNSEL
GAYLORD NATL.RESORT AND CONFERENCE CTR.	JUNE 2020	AUGUST 27, 2020	

SECOND QUARTER 2020

ACCOUNTS

LOCAL 25 LEGAL

\$479,184.43	ACCT.# 29846570	HARBOR FUND MARKET VALUE AS OF JUNE 30, 2020
941,745.77	ACCT.# 300227568	DODGE & COX FUNDS MARKET VALUE AS OF JUNE 30, 2020
451,796.65	ACCT.# 55-0033-3277	PNC MONEY MARKET ACCOUNT JUNE 30, 2020
(9,000.65)	ACCT.# 55-0033-3242	PNC CHECKING ACCOUNT JUNE 30, 2020

TOTAL	\$1,863,726.20
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